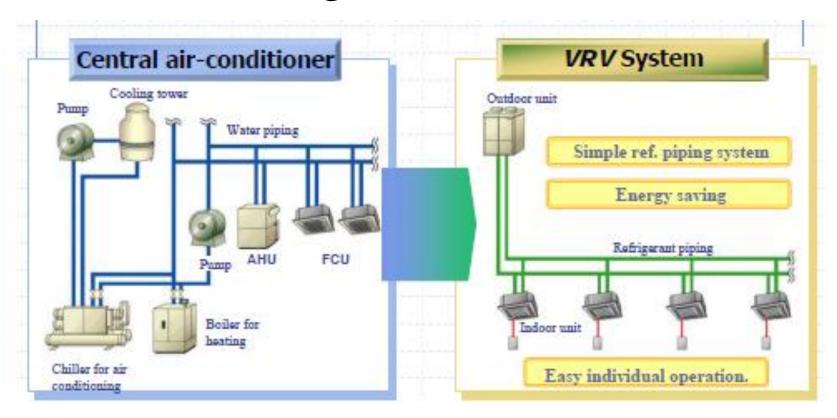
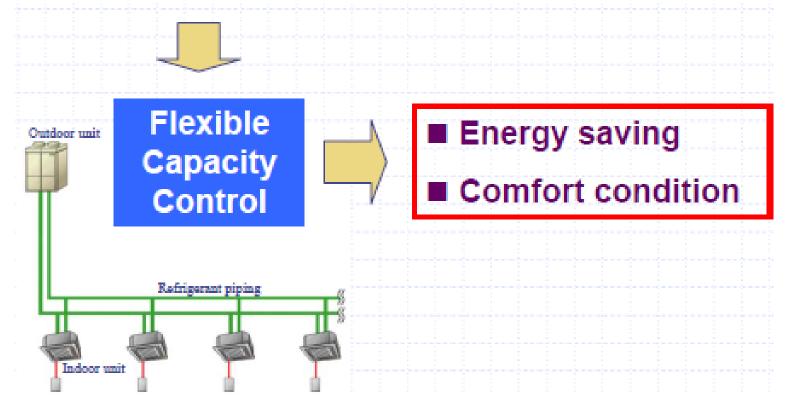
Variable Refrigerant Flow (VRF) Variable Refrigerant Volume (VRV)

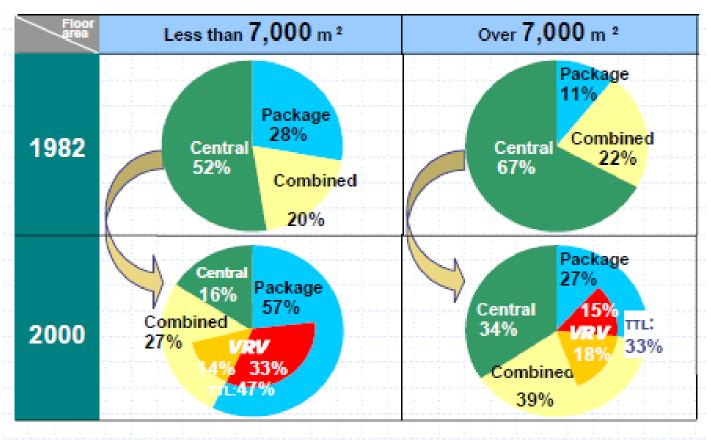


1. History of Air Conditioning in JAPAN Air conditioning history in Japan - 1950 : Chiller + Boiler 1959 : Absorption chiller 1960 1965 : Air source heat pump system Double-effect absorption chiller 1970: Heat recovery screw chiller 1970 Oil crisis 1980 : Inverter type air conditioner 19801982 : **VRV** system 1983 : Scroll compressor 19901989 : Ice Thermal Storage VRV 2001 : HFC VRV 2000

- Inverter driven compressor : Outdoor unit
- Electronic expansion valve : Indoor unit
- CPU: Integrated control system

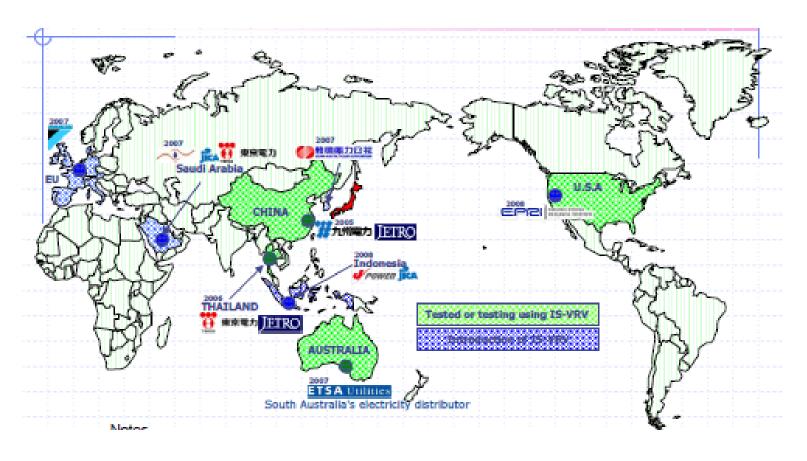


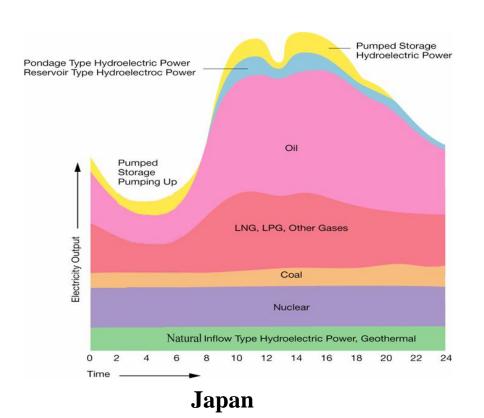
Building AC System in Japan

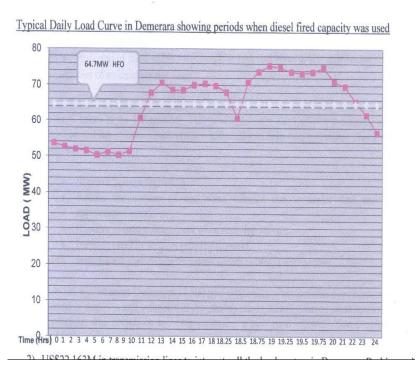


VRV System is penetrating into Large-sized Buildings

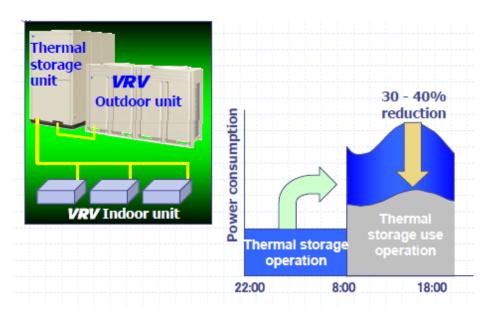
Ice Thermal Storage VRF

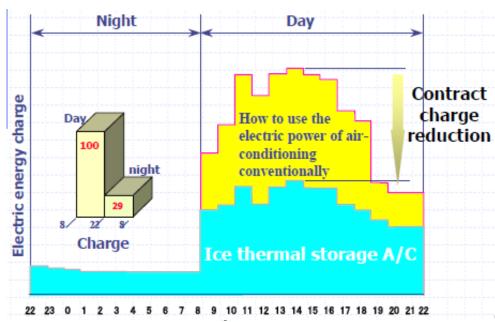


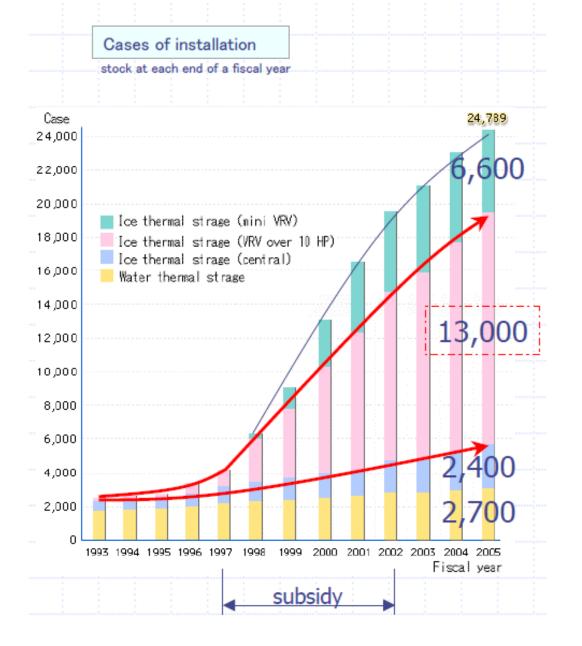




Guyana







1. Merits of Users

- (1) Reduction of annual electric charge
 - i. Electric charge of night-time is 1/3 of daytime.
 - ii. Reduction of demand charge
- (2) Special treatment system by government or electric power company
 - Interest subsidy
 - ii. Tax special treatment
 - iii. Low interest loan

Charge in JAPAN

2. Merits of Electric Power company

 A) No need to build a one power plant (1.6 million kW / ten years).